



DES HÔTELS & DES ÎLES

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Picture Libray:

www.deshotelsetdesiles.biz/phototheque

Presse Kit

Season 2016

DES HÔTELS & DES ÎLES

ABOUT US

Founded in 1990, **DES HÔTELS ET DES ÎLES** is an independent hotel chain whose strengths are the diversity and authenticity of its products.

The group is established in the French Caribbean and particularly on Guadeloupe with its 6 hotels, 1 hotel on Marie-Galante, 1 hotel on St Barthelemy and 2 hotels at St Martin, with 1125 bed spaces owned and representation of a further 506 bed spaces. It is also developing a new market with the opening of villas on Guadeloupe.

DES HÔTELS ET DES ÎLES, today is :
4 islands, 10 hotels and 10 theme stays.

Segmented into **various categories** to better meet our customer expectations, our hotels offer a full range of services.

CHARM

These “intimate hotels” in exceptional locations, unique in both their situation and their architecture, have become essential destinations. The atmosphere is both cosy and trendy without ostentatious luxury.

LEISURE

Our leisure hotels offer numerous services including, wellness, gastronomy and a range of activities both sporting and cultural.

DISCOVERY

They enable an authentic discovery of the country and are conducive to practising activities encountering the “thousand faces” of the Guadeloupe islands: scuba diving, surfing, hiking, golfing, catamaran, acro-branche tree climbing ...

MICE

Des Hôtels et Des Îles is also positioned in the MICE segment. A dedicated brochure is available.

Des Hôtels et Des Îles rolls out V2 of its professional space, catering for the 3 “device” formats. Dedicated to travel professionals, instinctive and fun to use, it gives access to all the information necessary for a full knowledge of the hotels and the destinations.

Organised into 4 sections:

- **PRO TOOLS**
- **ISLAND CHALLENGE**
- **E-LEARNING**
- **OTHER**



NEW : A program for EXPERTS

To obtain the level of Expert, you just need to validate the different E-Learning modules and be registered in the current Sales Challenge. This enables travel agents to receive benefits both for their clients and for themselves.

DES HÔTELS ET DES ÎLES Agent de Voyage

Mon Compte

BONJOUR Carole Adam

RÉSERVER

IATA:

Île: Toutes

Hôtel: Tous

Arrivée: 19 Sept 2014

Nuits: 1

Adultes: 1

Enfants: 0

VALIDER RÉSERVATION

Annuler

Voyages à thèmes

Pro

Créer votre séjour

Réserver Excursions

Outils PRO

- Brochures
- Fiches techniques
- Comment s'y rendre ?
- Carte destination
- Photothèque HD
- Newsletter
- Actualités
- Contacts

CHALLENGE DES ÎLES

- Comment participer ?
- Lots et règlement
- Ajouter une vente
- Historique des ventes
- Classement

E-LEARNING

- Comment participer ?
- Lots et règlement
- Démarrez l'E-learning
- Classement

AUTRES

- Devenir Expert ?
- Les Experts DHDi
- Inscription à une formation
- Inscription à un éditeur
- Offres agents de voyage
- Questions / Réponses

NOUVEAU RÉSERVEZ VOS EXCURSIONS

Tel : +33 (0)1 42 56 46 98 - Email : info@deshotelsetdesiles.com

The website www.deshotelsetdesiles.com specialises in dream islands, primarily on the Caribbean axis and offers a dynamic package booking engine (flight + hotel in real time).

It includes both the French islands and also the English speaking islands, only marginally positioned on the French market:

Guadeloupe
St Bartholomew
Martinique
St Lucia
Barbados
Anguilla

Marie-Galante
St Martin (French part)
Dominica
Antigua
British Virgin Islands
Mauritius

The screenshot shows the website's navigation bar with links for Accueil, Contacts, Langues, and social media icons. Below is a search bar and a reservation section with buttons for 'RÉSERVER HÔTEL' and 'RÉSERVER HÔTEL+VOL'. A world map is used for geo-localization. The main content area features 'NOTRE SÉLECTION D'OFFRES SPÉCIALES' with three offers:

Destination	Offer Description	Starting Price
ANTIGUA	40% de réduction	A partir de 279€
BARBADE	RÉSERVEZ TÔT VOS VACANCES D'HIVER, PROFITEZ DE -20% SUR VOTRE SÉJOUR	A partir de 303€
GUADELOUPE	35% de réduction - offre non remboursable	A partir de 43€

11 theme stays are available on the site: honeymoons, seniors, discovery, diving, golfing, spas, water sports, all inclusive, family, combined islands.

LA TOUBANA HOTEL & SPA
Sainte-Anne - Guadeloupe



This hotel lies at the entrance to the small fishing village of Sainte-Anne. In a unique setting, the 32 bungalows nestle in a tropical garden with a breath taking panoramic view!

The hotel has been completely renovated; €7 million has been invested to complete a renovation program intended to be comprehensive in order to create a unique and premium product.

The Ocean Spa including 3 cabins for treatments and massages including 1 double cabin, 1 massage cabin with Vichy affusion shower of sea water and fresh water, 1 fitness room and an exterior relaxation area.



LES VILLAS DE LA TOUBANA

NEW FOR 2016



The **3 luxurious Villas** are composed of 4 bedrooms and their own bathroom, all with a private pool and hotel services. They are intended to provide an additional service to the Bungalows and Suites.

THE SUITES



The **12 sea view SUITES**: **5 classic suites** (108 m²), **5 patio suites** (126 m²) and **2 master suites** (153 m², with small private pool). These suites are real apartments welcoming families in spacious accommodation, sumptuously decorated. 7 suites have 2 bedrooms with their bathroom, lounge and a private terrace.

Real luxury is found in the accommodation, which is simply decorated and always retaining the atmosphere of the islands.

A YEAR RICH IN CONGRESSES AND SEMINARS



CONFÉRENCE
INTERNATIONALE
BIODIVERSITÉ
ET LE CHANGEMENT
CLIMATIQUE

- International **Conference of Biodiversity and Climate Change**

- The 4th **JADE and ITD** congress

Endocrinology and Diabetes Days in the Antilles

- The **Caribbean Energy Conference** on the support for small and medium sized Caribbean companies in the development of Renewable Bio Energy

- The 20th Conference of the **Presidents of the Ultra-peripheral Regions**



- The 5th Edition of the ATP **Open Guadeloupe Tennis** tournament

- The 4th Congress of **Caribbean Writers**



- Forum on **Renewal Energies, CARILEC**

- The **International Geothermal Seminar**

- The **OHADAC Congress**, organization for the harmonization of business in the Caribbean

OPENING OF THE Acte Memorial - Pointe-à-Pitre



Situated 15 minutes from **La Créole Beach Hôtel & Spa**, the Acte Memorial has added more space for meetings with a congress hall of 397 m² which can accommodate between 250 to 350 people according to the style chosen.

THE DISCOVERY PRODUCTS

BWA CHIK HOTEL & GOLF St François - Guadeloupe



It deliberately displays new trends with an “ECO CHIC” look and very clean lines ...



Located in the heart of the village of Saint-François, between the golf, the Marina and the beaches, its 54 individual bedrooms including 12 duplex seduce by a simplicity and style intentionally uncluttered in driftwood.

The 18 holes, Saint-François golf course signed by R. Trent Jones meets the needs of golfers of all levels.



Close to the lagoon beach with its turquoise waters, the **Bwa Chik Hotel & Golf** offers the guarantee of a very pleasant stay on Guadeloupe.

LE JARDIN MALANGA Trois-Rivières - Guadeloupe



Its overflowing swimming pool invites contemplation and relaxation.

9 bedrooms: 6 are in 3 cottages and 3 are in the Colonial mansion including 1 double suite.

This authentic colonial mansion situated in a lush tropical garden, overlooks the Saintes archipelago at Trois-Rivières in the south of Basse-Terre.

Guests come here for its peace and serenity. The table d’hôtes is remarkable with all its traditional spices..



LE TOM BEACH - St Barthelemy

Located by one of the most beautiful beaches of St-Jean island, it houses 12 bedrooms in a contemporary style. There are 2 Beach Front bedrooms with a private Sun Deck, overlooking the beach and 10 bedrooms alongside the garden with their own private patio, near the pool. The reception also serves as art gallery, total innovation!

Its restaurant “La Plage” is a must for its trendy chic atmosphere. With your feet in the water, you have lunch and dinner to the sound of a DJ!



THE LEISURE PRODUCTS

NEW FOR 2016



BLUE BAY BEACH

St Martin

Located on the magnificent beach of Orient Bay on the French side, you will be seduced by the charm of the 35 junior suites of the hotel.



LE BEACH - St Martin

From the 1st of November, the Beach will be the only hotel of the French side of the island to offer an **ADULT ONLY (over 16)** concept...
Adults will love it!



LANGLEY RESORT FORT ROYAL - Deshaies - Guadeloupe



Nestled between a lush mountainous landscape and a splendid stretch of golden sand beach, the hotel offers 133 rooms and 82 bungalows.

Located in the heart of the most natural and wild region of the island, it is an ideal starting point for excursions in the rainforest and in the Caribbean Sea.

NEW FOR 2016



LA CREOLE BEACH HOTEL & SPA Gosier - Guadeloupe

The **78 Sea View rooms and the bathrooms** of La Créole Beach Hôtel & Spa have been redesigned.

From the first of November, clients will be able to admire the chic and minimalist decoration. Three trends will be unveiled soon.

The **restaurant «La Routes des Epices »** has extended its terrace and reveals new design. Now this area can welcome 250 people by the beach.

The **hotel's entrance** has been entirely redesigned and now clients and cars have a better access. Areas refurbished and changed: buildings covered in wood, creation of tree lined alleys...



The **SPA « La Créole »**, one of the most beautiful in Guadeloupe, features 4 treatment and massage rooms including one for balneotherapy, a hammam and a rest area

